

Nigel Vernon

RAPID DEPLOY INFRASTRUCTURE SPECIALIST

Metz, France

Nigel Vernon is a rapid deploy infrastructure specialist based in Metz, France with expertise in project management, business development, proposal generation and marketing. His skill-set includes the creation of compelling technical and client-facing material to support all business front-end activities. Formally trained in technical illustration and holding a BA (Hons) in transport design, Nigel's professional career of more than 25 years has been spent developing and supporting military clients in need of bespoke capability solutions.

Possessing a valuable blend of technical, management and creative competencies, Nigel has a versatile and polished skills base well suited to the demands and challenges imposed by the military sector. With a reputation for high quality, accurate, rapid-turnaround material, Nigel's project and work portfolio is backed up by a wealth of solid reference contracts for high profile entities, including NSPA, the UN, and numerous European Armed Forces.

His career has progressed rapidly from technical authoring, marketing, concept visualisation, proposal management, solution engineering, business development and project management to his current Technical Officer role which brings all these competencies together. Nigel is therefore used to wearing many hats in his line of work and switching seamlessly between these according to business need.

Nigel brings a wealth of technical know-how, quickly articulating ideas and concepts into client-ready schemes that are understandable at all levels. Nigel has impeccable English language, allowing ease of scripting concise, technical documents, reports and proposals, commercial and contractual communications, and preparation of engaging proposal and marketing text. In addition, Nigel holds good working-level French language skills following 12 years of immersion in-country.

Nigel's diverse skillset provides an ideal worktool in the context of new business startups or dynamic business change, proven during numerous work engagements and through his previous UK and French consulting businesses. Young businesses and

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those shifting into new market segments demand high-quality and mature capability projection using limited means, and continual reinforcement and development of the external business image without sacrificing business momentum and reactivity. This is an area where Nigel excels, bolstered by his strong character attributes and work ethic; bringing initiative, diligence and a well-honed professional reflex – all fundamentals in his spectrum of work.

Key career highlights include co-designing the UK MoD Bastion hospital in Afghanistan; writing the successful proposal for a series of 500pax HQ turnkey camps, then implementing the project and managing it's onward support. Nigel also tendered for, won and effected turnkey delivery of a series of tactical accommodation shelters for a European Armed Forces, a time-critical project. More recently, in his current role as Technical Officer, Nigel has delivered two in-depth infrastructure feasibility studies, the first leading to a 100M+ EUR order for COLPRO enabled camps which he now project manages, and the second for a high-profile infrastructure package worth in excess of 500M EUR.

Experience

Technical Officer

NATO Support & Procurement Agency

Luxembourg
2020 - Present

Project management of NATO and National requirements for deployable infrastructure, including; Requirement capture, feasibility studies, SOW generation, acquisition cycle including ICB, contract and stakeholder management, follow-on support.

Business Consultancy Services

Creativite Illimitee

Metz, France
2017 - 2020

Migration of Creativity Unlimited business to operate under French system, providing targeted consultancy assistance to military and engineering sector clients of majority EU origin.

Business Development Manager/ Project Manager

2013 - 2019

Utilis SAS

Business Development Manager, Utilis, 2014 – Jan 2019

Targeted development of markets, strategic contract attainment, management of key contracts.

Project Manager, Utilis, 2013 - 2014

Project management responsibility for 500pax HQ camp deliverables and solution development/ technical support.

Technical liaison, engineering inputs, commercial and resource management, technical taskings, support to deployments, training/ technical interventions and creation of project documentation, drawings, support publications etc.

Business Consultancy Services

Cambridge, UK

2010 - 2017

Creativity Unlimited

Own business startup providing targeted consultancy to military and engineering sector clients in UK.

Project Support Manager

2008 - 2010

G4 Industries

Project management for Infrastructure development & renewable energy projects, leading technical solution development, business management and business improvement systems.

Bid & Proposals Manager

2005 - 2008

G3 Systems Ltd

Lead and co-ordinator of all proposal and business development outputs, including management of 3rd party proposal collaborators, data and inputs. Management of the end-to-end bid process, and sole responsibility for the enquiry management system and solution definition up to technical sign off. Responsibility for system design, research, strategy, costing, technical content, commercials, resourcing, drawings, programming and third party co-ordination. Contract award from high profile clients (MoD, NAMSA, FCO, KBR, UN etc) via high quality engineered solutions.

Proposals Engineer

2000 - 2005

Marshall Land Systems (formerly Marshall SV)

Responsibility for proposal management, technical and engineering content for deployable military, medical & humanitarian systems for modular, soft-wall & vehicle platform infrastructure.

Technical Author/ Technical Illustrator

1998 - 1999

Marshall Land Systems (formerly Marshall SV)

14 month self-sourced year 3 industrial placement with leading UK military systems provider. Creation of 3D, technical illustrations, research and technical writing within the technical publications department to support bids and product publications for deployable hardware. Resulted in full sponsorship of final year linked to employment commitment.

Education

BA (Hons) Transport Design [2:1]

W. Yorkshire, UK
1996 - 2000

Huddersfield University

Year 3 Industrial Placement, Final year Industry Funded.

Course modules included:

- Automotive & Transport design - sub-modules in Product & Industrial design
- Core engineering principles
- Human factors & anthropometrics
- Base foundation in Mechanical Engineering
- 3D modelling & CAD (3ds Max, Pro-Eng, Catia)
- Materials science

Attained award for 'most developed student' for design faculty from graduation year group.

Technical Illustration OND

Hartford, Northwich, Cheshire
1994 - 1996

Mid Cheshire College

Extensive coverage of the whole technical illustration discipline, including traditional hand-drawn and digital artworking skills and techniques for a broad array of technical and engineering subjects. Course passed with distinction grade.

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